

# Sumitomo Forestry Business in Indonesia



## Company Name

Sumitomo Forestry Co., Ltd.

## Founded / Incorporated

1691/ 1948

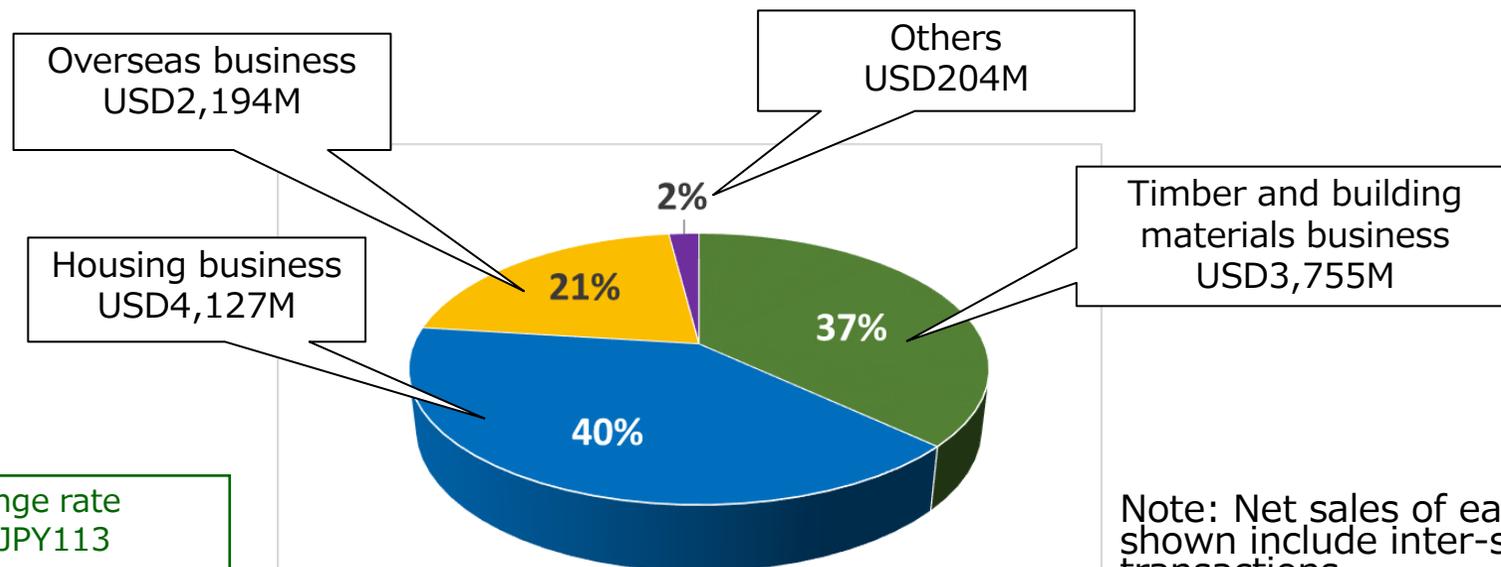
## Number of Employees

17,802 (Consolidated), 4,485 (Non-consolidated)

## Affiliated Companies

110 (Overseas 76)

**Net sales USD9,853M / Ordinary profit USD512M / Market capitalization USD2,653M  
(as of 31/Mar/2017)**





1881: Former smelting worksite



2003: View of reforested smelting worksite



Teigo Iba

1691

Opening of the Besshi Copper Mine; permission granted by the Tokugawa Shogunate for use of timber from nearby forests.

1894

The Large-Scale Reforestation Plan was established. The Besshi mountains, devastated by excessive timber harvesting and smoke damage, were revived through large-scale reforestation.

国土報恩

1903

Organization and start of the first private “Operation Plan (Forestry Plan)”  
→ Establishment of “Sustainable Forestry” principle

## <Sumitomo Spirit>

We conduct business that is beneficial to society based on the principles of integrity and sound management.

## <Corporate Philosophy>

The Sumitomo Forestry Group will utilize timber, which is an environmentally friendly natural material, to contribute to a prosperous society through all types of housing-related services.

### 4 Important Objectives

#### Provide wood products and materials from sustainable forests



- Promote traceability and environmental preservation.
- Promote forestry management that contributes to local communities' economic development.

#### Provide environmentally friendly homes



- Utilize domestic lumber
- Utilize energy saving technologies and build "smart houses".

#### Promote global warming countermeasures through our business activities



- Promote reduction of carbon footprints through utilization of biomass power generation, etc.

#### Promote employees' family-oriented lifestyle



- Create a workplace that allows each employee to realize his/her ideal work- life balance.

## Upstream

1691

## Midstream

1950~

1960~

## Downstream

1970~

Domestic



Overseas

Forestry & environment business



Domestic forestry business



Overseas tree planting business



Wooden building materials distribution business



Distribution of timber and building materials in Japan and overseas



Wooden building materials manufacturing business



Domestic manufacturing business



Overseas manufacturing business



Housing-related business



Custom-built home Construction & sales business



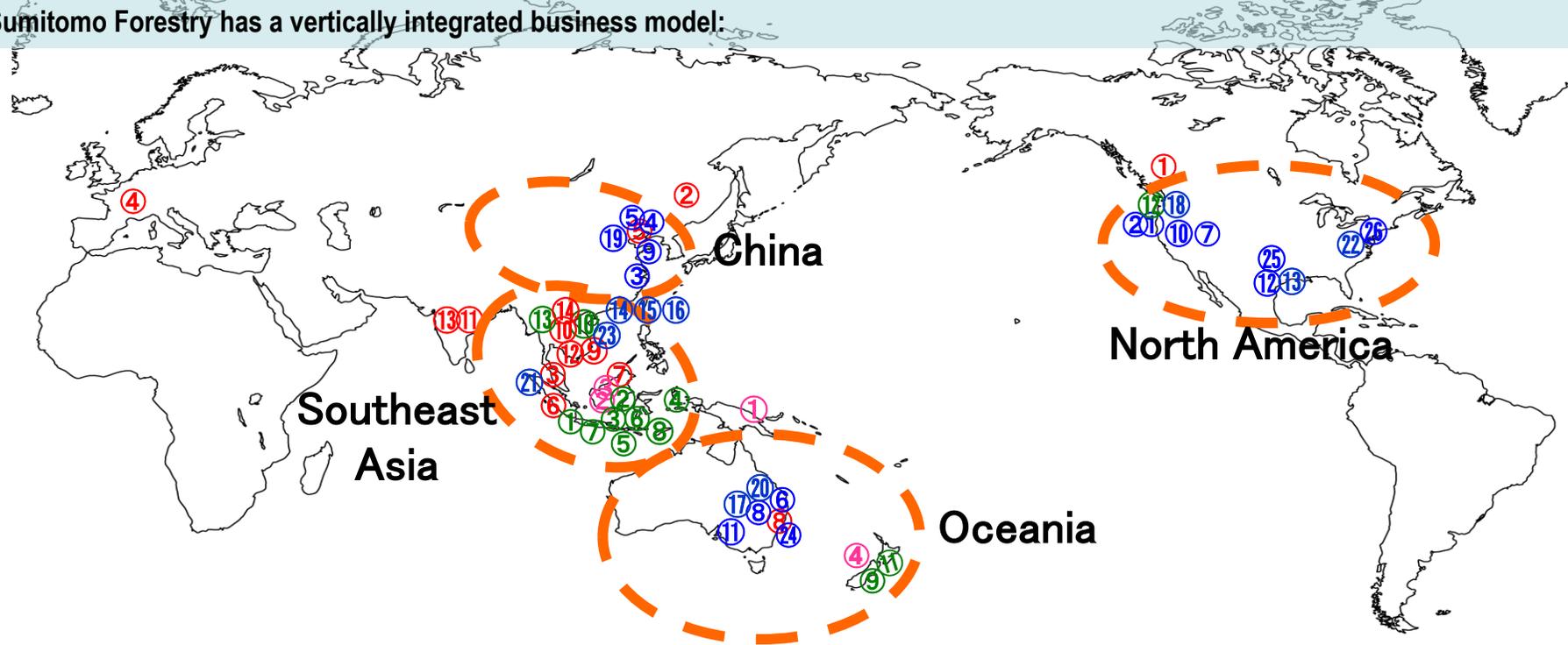
Remodeling, leasing, other housing-related business



Overseas housing

## 16 Countries, 57 bases (as of April 2017)

Distribution Base(14 companies), Plantation (4 companies), Building materials manufacturing (13 companies), Housing (26 companies)  
Sumitomo Forestry has a vertically integrated business model:



- **Distribution Bases/Offices** :① Vancouver ② Khabarovsk ③ Kota Kinabalu (Malaysia) ④ Amsterdam ⑤ SF Dalian ⑥ SF Singapore ⑦ SF Indonesia ⑧ SF Australia ⑨ SF Vietnam ⑩ SF Thailand ⑪ SF Indian ⑫ PAN ASIA PACKING ⑬ Spacewood Furnishers Pvt ⑭ SF Singapore (Yangan)
- **Forestry Business**:① Open Bay Timber ② Mayangkara Tanaman Industri ③ Wana Subur Lestari ④ Tasman Pine Forests Limited
- **Building materials Manufacturing Business** :① Kutai Timber Indonesia ② Kutai Timber Indonesia (Probolingo) ③ Kutai Timber Indonesia (Surabaya) ④ Kutai Timber Indonesia(Samarinda) ⑤ AST Indonesia ⑥ Rimba Partikel Indonesia ⑦ Rimba Partikel Indonesia(Jakarta) ⑧ Sinar Rimba Pasifik Indonesia ⑨ Nelson Pine Industries ⑩ Vina Eco Board ⑪ SFNZ ⑫ Canyon Creek ⑬ Mos Lumber Products
- **Housing Business** :① SFC Homes ② MainVue Homes Group ③ Paragon Wood Product (Shanghai) ④ Paragon Wood Product (Dalian) ⑤ Dalian Sumirin Information Technology Service ⑥ Henley Arch ⑦ Henley U.S.A ⑧ 335 Grices Road Pty ⑨ Yantai Golden Bridge Enterprise ⑩ SF America ⑪ Edgewater Homes ⑫ Bloomfield Homes ⑬ Gehon Homes ⑭ SF Hong Kong ⑮ Partner Ally ⑯ Rainbow Alpha ⑰ SFA Land Developments ⑱ Creekstone Development ⑲ Beijing BBMG Decoration ⑳ Annadale ㉑ DNS AI ㉒ DRB Enterprises,LLC ㉓ Phu Hung Thai ㉔ Wisdom Properties Group ㉕ Justin Timberbrook ㉖ DRSFA



New custom-built house in Japan



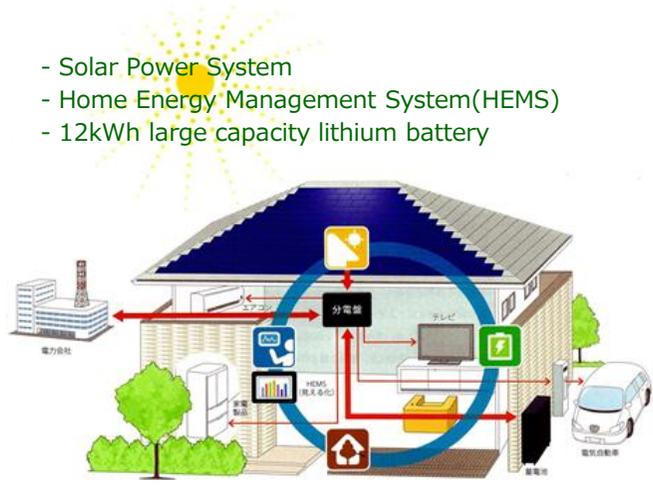
Condominium in Japan



Housing Business in US



Remodeling and Renovation in Japan



Smart House



Housing Business in Australia



## Hong Kong

Land Area: 2,231sqm.  
Condominium: 222 Units  
(Condominium, Shopping Center,  
Day Care Center, etc.)  
Construction Term: 2014 - 2017



## Vietnam

Land Area: Approx.28,000sqm.  
Condominium: Approx.2,100 Units  
(Condominium, Shops, etc.)  
Construction Term: 2017 - 2021

## Australia

1.  
Land Area: Approx.25,000sqm.  
Condominium: 360 Units  
(Condominium, Shops, Offices, etc.)  
Construction Term: 2015 – 2018
2.  
Land Area: Approx.5,300sqm.  
Condominium: 164 Units  
(Condominium, Shops, Offices, etc.)  
Construction Term: 2016 – 2018



## USA

Land Area: 39,659sqm.  
Rental Apartment: 346 units  
(Rental Apartment, Shops, etc.)  
Construction Term: 2017 - 2019



- Japan's leading wooden building materials distribution company in terms of volumes handled
- Powerful worldwide procurement and distribution network
- Environmentally friendly and sustainable

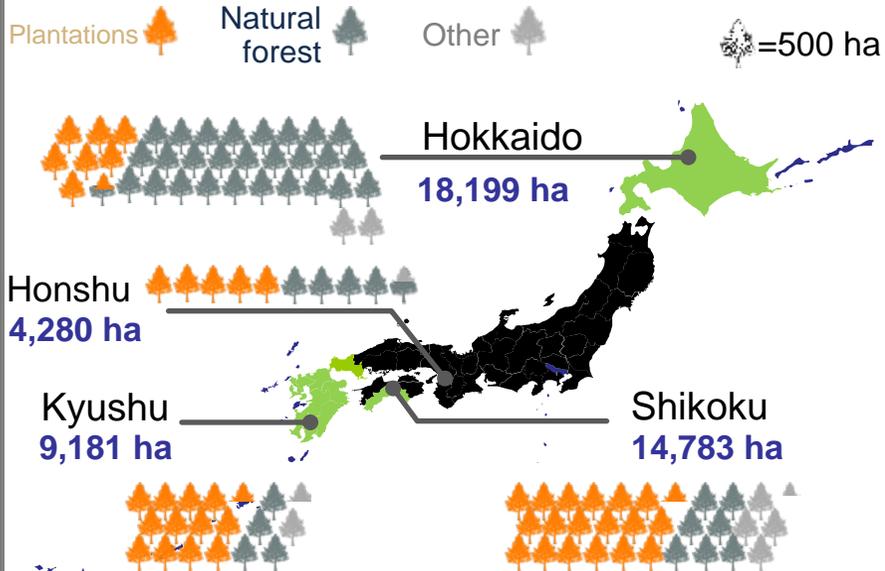


### SFC Group Procurement Policy

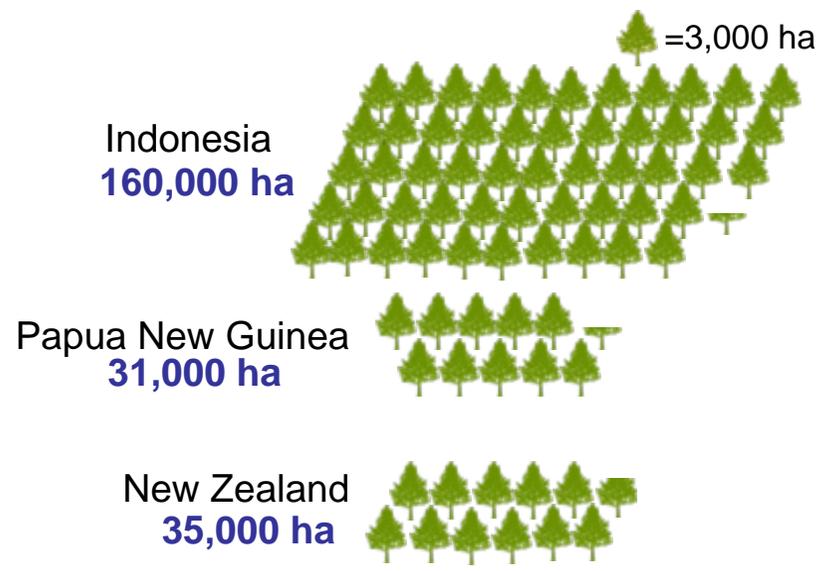
1. Traceable and sustainable procurement
2. Reliable supply chains
3. Effective use of wood resources and reduction of environmental impact
4. Implementation of continuous improvement with stakeholders



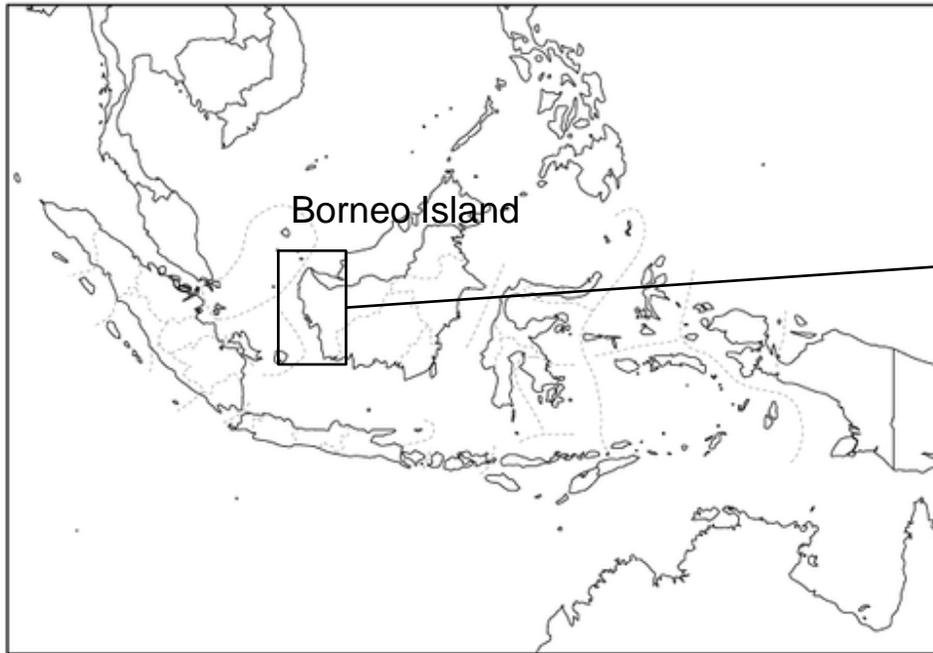
## Company-owned forests in Japan **46,443 ha** As of March 31, 2017



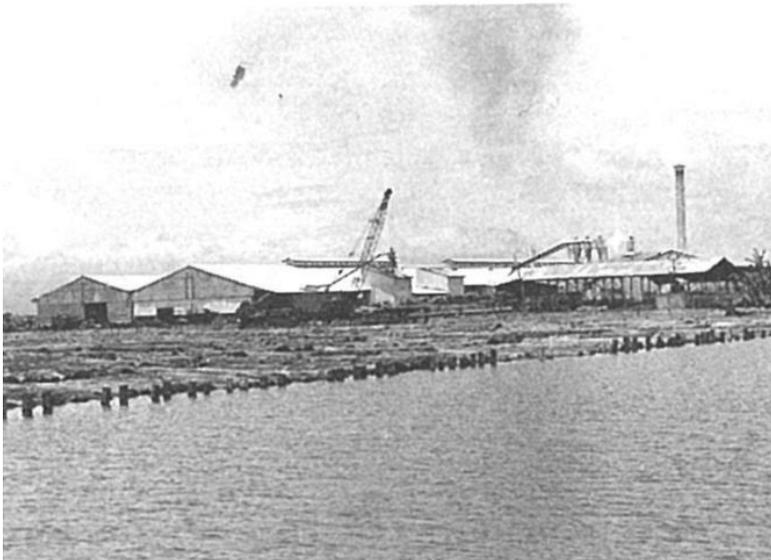
## Owned or managed overseas plantations Approx. **230,000 ha** As of June 30, 2017



# Business in Indonesia



(1942) Starting the rubber plantation management in Borneo Island



(1970) Plywood manufacturing company established in Indonesia





WSL : PT. Wana Subur Lestari  
MTI : PT. Mayangkara Tanaman Indusutri  
Total Planation Area: 115,620ha (since 2010)



2005(Before starting Project)



2013

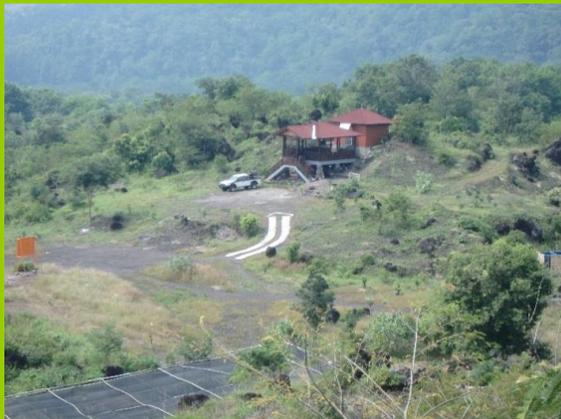


Mitsui Sumitomo Insurance Tropical Rainforest Recovery Project  
in Paliyan, Gunungkidul Prefecture (2005-2020)



Project Earth(since 2009)  
Plantation for Forest Recovery  
in Bromo Tengger Semeru National Park

## ODA (Technical Cooperation Project)



Manupeu Tanah Daru Laiwangi  
Wanggameti National Park



Bromo Tengger Semeru  
National Park



Gunung Ciremai  
National Park

## Kutai Timber Indonesia (KTI)

Established in Probolinggo in 1970  
Products: Plywood 130,000m<sup>3</sup>/yr,  
PB120,000m<sup>3</sup>/yr,  
Sawn Timber for Door parts and Building  
Materials.

## Rimba Partikle Indonesia (RPI)

Established in Semarang in 1990  
Product: PB 120,000m<sup>3</sup>/yr  
Biomass Power Plant installed in 2008

## AST Indonesia (AST)

Established in Semarang in 1996  
Products: Musical Instruments and building  
materials incl, kitchen panels and housing  
materials using RPI PB and NPIL MDF products

## Sinar Rimba Pasifik (SRP)

Established in Surabaya in 2009  
Products: Stairs and floors using solid  
hardwood





**Address: Ruko Wisteria, Lantai 1, Jl. Panglima Polim Raya  
No. 7A Kebayoran Baru, Jakarta Selatan 12160**

## Scholarship Support



Free distribution of seedlings

Happiness Grows from Trees

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**SUMITOMO FORESTRY**

<http://sfc.jp>